

Cane News

*CANEGROWERS Proserpine's
monthly member newsletter*



WELCOME TO THE 2022 ISSUE # 9 OF 'CANE NEWS'



We'd love to share how our members are filling their days, new technologies or methods being used, photos of our beautiful area and any feel good or funny situations that you find yourselves in, but we need your help!

If you have something to share on the CANEGROWERS Proserpine facebook page – Proserpine Director, Bessie Orr, wants to hear from you!

Need a little help taking some photos to share or putting together your story – no trouble – we'd love to help.



Email your stories, photos etc to Bessie at: proscgmedia@gmail.com or phone Bessie: 0437 538 044.



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Is your House really Insured correctly?

Is your home situated on the same land title as your farm?

Insurers have recently responded to media reports of home and contents policies being cancelled or claims denied, on grounds that clients were running income-generating businesses or hobbies from their properties and had not disclosed this activity to their Insurance company.

Your insurer has a responsibility to work within the terms and conditions of their provided policy wording, your Duty of Disclosure to your insurer requires you to maintain open and full communication about the property; including any income-earning activities that may be linked to the home. It is never too late to have the discussion and when both parties have a full understanding of the level of cover required, both can be assured that the correct policy is in place, providing adequate coverage. You may even discover that you need to hold a separate insurance policy, for example: if you hold a regular stall at the local markets, your home policy will not extend to this activity.

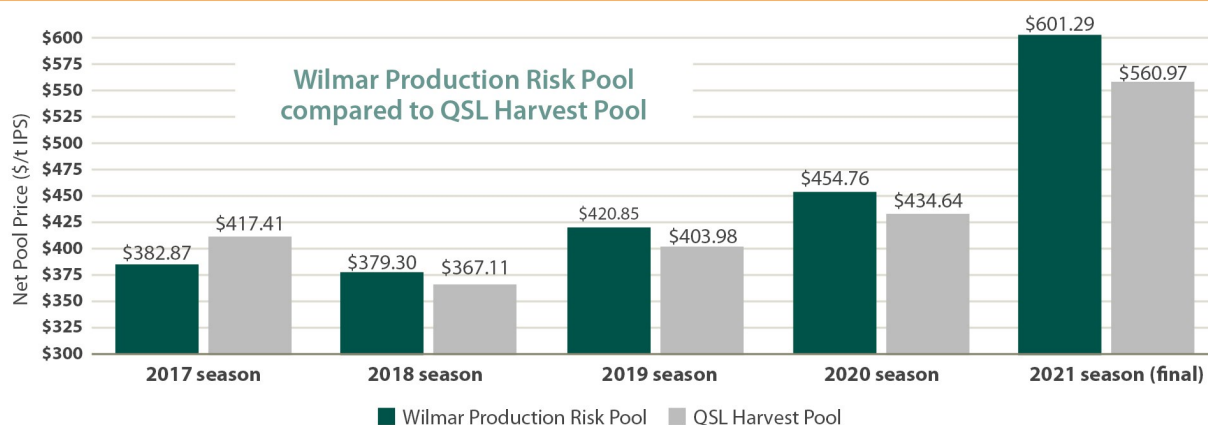


Operating a business of any size from your home, whether it is small or large, must be disclosed to your Insurer and we also suggest that when you have a discussion with your insurance company ask them to note the business activity down on your schedule, in case a claim arises down the track.

It is also worth mentioning that advising your insurer of your in-home business or that your dwelling is situated on a farm does not necessarily subject your policy to a possible increase of premium or cancellation. However, it does ensure that you have the right level and type of cover, to ensure you are correctly covered in the event of the claim.

If you have any concerns, please reach out to Jessica at our office. Jess, is available Monday to Thursday, 8.45am to 2.45pm and can be contacted at: jess_harrison@canegrowers.com.au or (07) 4945 1844.

AHEAD 4 OUT OF 5 YEARS



Why choose Wilmar's Production Risk Pool?

- >> Better results than QSL's Harvest Pool for four consecutive seasons*
- >> No need to worry about committed cane shortfalls from fixed Call or Target orders
- >> We take a conservative risk management approach to avoid overpricing in the event of a serious crop decline.

* Note that Wilmar and QSL pools may not be managed in the same way and may have different risk profiles.

Want to know more?

Call our Proserpine Grower Marketing Consultant for our full pool results



SHIRLEY NORRIS
OFFICE Proserpine Mill
PHONE 0437 803 019



AGM DATE CLAIMER

Members are advised that the CANEGROWERS Proserpine & Sugar Services Proserpine 2021/22 AGMs will be held Friday 25th November at Hotel Metropole, Proserpine.

Annual reports & Notice of Meeting will be distributed by email in the coming weeks.



Info, new video & new PDFs to download & read

Watch this month's video and read the PDF updates from the CANEGROWERS Marketing Information Service to learn what's been happening.

You can access this information by logging into the member service section at www.canegrowers.com.au, using your CANEGROWERS membership number.

CANE FIRING PERMITS

Growers needing a Seasonal Permit to burn standing cane, tops and trash should contact their local Fire Warden for assistance. While the areas remain unchanged, there have been a few changes to the designated Fire Warden in some areas.

Growers can find their respective fire warden by accessing the **Fire Warden Finder** on the RFS web page (see link below).

Things to remember:

- Fire Wardens can only issue permits for their particular area
- Fire Wardens are volunteers and may not be able to issue a permit on the spot
- Applicants need to give their neighbour sufficient notification of their intention to apply, usually 72 hrs, but this is up to the warden's discretion
- Wardens may wish to inspect blocks/breaks etc, especially if a new applicant, so planning ahead is wise

Fire Warden Finder or make a Permit Application:

<https://www.qfes.qld.gov.au/safety-education/using-fire-outdoors/fire-wardens>

View Cane Burning Notification Info Sheet:

<https://www.qfes.qld.gov.au/sites/default/files/2021-04/QFES-InfoSheet-CaneBurningNotification.pdf>

CANEGROWERS - FIRST CUT

CANEGROWERS FIRST CUT – the new current affairs video series from CANEGROWERS has just landed. Exclusive to members, the series will break down topical issues and industry challenges through face-to-face interviews with relevant experts.

Episode 1 deals with the Bureau of Meteorology's declaration of a La Niña and options for growers worried about meeting their sugar pricing commitments.

Members will receive these via an email with access to the videos, you can also find the videos in the [members section](#) of the CANEGROWERS website.

Missed the first episode?

Make sure you check out the next member update email from CANEGROWERS CEO Dan Galligan on 16 October. It will contain a link to the first episode of *First Cut*, as well as a video sugar market update for CANEGROWERS market analyst Dougall Lodge. Keep an eye on your inbox and contact your [District Office](#) to check your email address is correct in our system if you are not seeing these emails.

AGRICULTURAL VEHICLE CHRISTMAS CURFEW

CANEGROWERS has met with the National Heavy Vehicle Regulator, the Department of Transport and Main Roads and the Queensland Police Service to clear the way to allow the crush to continue into what is known as the **Christmas curfew**.

The period between Christmas and New Year when oversized agricultural vehicles i.e. harvesters are not allowed access to state controlled roads.

Operators who will need to access these roads during the curfew can apply for exemption permits which will be approved based on the merits of the application.

The applications need to be received with sufficient time to allow them to be processed and will need to be fully completed with a comprehensive travel management plan.

Visit: www.nhvr.gov.au for more information.

WILMAR SUGAR CRUSHING UPDATE



- The Proserpine crop has been revised upwards from 1.7M tonnes to 1.78M tonnes – an increase of 4.7 per cent on the previous estimate.
- With rain forecast in the coming days, the operations team is preparing a work plan to make good use of potential downtime.
- We currently expect to finish the season in late December.

REEF PROTECTION REGULATIONS ROLL-OUT & INFO SESSIONS

The next round of the strengthened Reef protection regulations is due to commence on **1 December 2022** and includes **minimum practice agricultural standards** for:

Sugarcane: Fitzroy, Burnett Mary

Grazing: Wet Tropics, Mackay Whitsunday, Burnett Mary

Bananas: Burdekin, Mackay Whitsunday, Fitzroy, Burnett Mary

From this date, the minimum practice standards will have commenced in all Reef regions for bananas, sugarcane and beef cattle grazing.

The Office of the Great Barrier Reef is offering **online information sessions** in mid-November for producers, to help them understand the requirements and what they need to do to comply.

Initially, two separate online information sessions have been set - one for sugarcane growers and another session for cattle graziers. Additional sessions will be added if this is required, pending demand. Details on how to register can be found on the Queensland Government website here: [Overview | Environment, land and water | Queensland Government \(www.qld.gov.au\)](https://www.qld.gov.au/environment/land-and-water/queensland-government) and will be promoted through the Queensland Government's Reef E-newsletter.

There is no online information session for **banana growers** due to the low number of growers in the newly regulated regions. However, banana growers requiring more information on how to comply with the regulated **minimum practice standards** are encouraged to email their questions to ESReef@des.qld.gov.au.

Closing date for classified advertisements is the close of business of the first week of each month.

Classifieds are free to CANEGROWERS members.

CANEGROWERS Proserpine does not necessarily endorse products or services advertised in, or associated with the newsletter. Articles appearing in 'Cane News' do not necessarily represent the policies or views of CANEGROWERS.

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Get in touch:

JACOB SNYMAN
0419 174 616



PROSERPINE QSL UPDATE



Advance rate increase

QSL's Standard Advance rate will increase by 5% to 70% from this week. The new payment rate will reflect indicative pool values as of 26 August 2022 and represents a \$42/tonne IPS net increase to the QSL Standard Advance Rate Default Payment.

You can find the full 2022-Season Indicative Advances schedule at:

<https://www.qsl.com.au/content/indicative-advances-2022>

Video update covers key market themes

Couldn't make your local QSL grower information session last week? Our latest video briefing provides some great insights into the current sugar market.

Watch it by clicking the link <https://vimeo.com/760186621>



Early-start & multi-season AMPs open

Nominations are now being accepted for the following QSL-managed pools:

- 2023 Early-Start Actively Managed Pool
- 2024 2-Season Actively Managed Pool
- 2025 3-Season Actively Managed Pool

Nominations close 31 October 2022 and can be submitted via your QSL Direct account.

Key Dates 2022

21 October: The QSL Annual General Meeting will be held from 10am at the Christie Spaces Conference Centre, 320 Adelaide Street, Brisbane.

31 October: GEI Sugar Marketing Nominations close for the 2023 Season.

31 October: Nominations for the 2023 Early-Start Actively Managed Pool, the 2024 2-Season Actively Managed Pool and the 2025 3-Season Actively Managed Pool close.

Non-delivery options

Worried about delivering your estimated sugar this season?

QSL growers with committed pricing have multiple options to address in-season production reductions, including:

- Reallocating your Harvest Pool tonnage to meet your committed sugar pricing
- Shifting tonnage between ABNs
- Rolling pricing forward to the next season
- Unwinding pricing

Should you come up short, you have an obligation to pay QSL any wash-out costs associated with your shortfall under the Pricing Pool Terms. But rest assured that we will work with you to find the lowest-cost option available within the current market for your pricing position, and where possible, any wash-out costs will be factored into your remaining Advances payments. For more information, please contact your local team.

For more information, please contact your local QSL representatives:

YOUR QSL GROWER SERVICES TEAM

Proserpine Region

QSL Direct Helpline P 1800 870 756



Grower Relationship Manager
Russell Campbell
0408 248 385
russell.campbell@qsl.com.au



Grower Relationship Officer
Karen Vloedmans
0429 804 876
karen.vloedmans@qsl.com.au

Disclaimer: The information in this document does not constitute financial advice. Growers should seek their own financial advice and read the QSL Pricing Pool Terms in full (available at www.qsl.com.au) before making any pricing and pool selection decisions. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this document.



FARMACIST

CALLING ALL PROSERPINE GROWERS !

ARE YOU INTERESTED IN PRECISION AG ?

We have room for you in Project P.O.D

From Calen to Proserpine, all growers in the O'Connell and Proserpine catchment can join.

Growers will receive

1. Full agronomic support, nutrient plans and assistance in adoption of variable rate fertiliser and ameliorants.
2. EM mapping
3. GPS support
4. Minor grants available for machinery upgrades, additional soil test plus more



CONTACT

Che Trendell (0439 588 627)
Zoe Egger (0436 004 437)





coverage on banks and adjacent riparian land have greater resistance to the effects of severe events such as floods and cyclones.

Disturbance from stock and pest animals can damage stream bank vegetation, leading to significant erosion damage and often loss of productive agricultural land.

We can be proactive in maintaining and enhancing the resilience of our streambanks and riparian areas by installing fencing and associated off-stream watering points to control stock access and exclude pest animals.

The **Preparing Australian Communities: Nature Based Solutions to Build Regional Resilience project** is offering grants for fencing and off-stream watering points to landholders who:

- live in the Reef Catchments Mackay Whitsunday Isaac Natural Resource Management region
- have a stream or creek within their properties
- have cattle with uncontrolled access to creeks
- wish to manage pest animals

Funding available

- Riparian fencing for stock control (up to 40% of total cost to a maximum of \$6,000/km)
- Riparian fencing for pest exclusion (up to 40% of total cost to a maximum of \$7,200/km)
- Off stream watering points (up to 40% of total cost to a maximum of \$7,000, or \$11,000 if a new bore is required for the first watering point; and a maximum of \$2000 for each additional watering point).

Increasing resilience to severe weather events

Creeks and streams that have good vegetation

Benefits of riparian fencing

- improve stock management
- protect crops by removing safe havens for pest animals
- improve property values and aesthetics
- increase biodiversity
- prevents loss of productive agricultural land.

How to apply:

For further information or to submit an Expression of interest:

✉ michael.boland@reefcatchments.com
☎ 07 4968 4200



Australian Government



This project has received grant funding from the Australian Government

1 **STAY**
in the tractor

CALL
000

WAIT
for help

2 If there's an immediate danger, like fire, and evacuation is **ABSOLUTELY** necessary, assess your escape route and check for fallen powerlines.

3 Exit the tractor by jumping – make sure to land with both feet together.

4 When jumping, **don't touch the tractor and the ground at the same time.**

5 Once landed with both feet together (careful not to stumble or fall), jump or shuffle with your feet together away from the tractor.

6 Move in this way until you are at least 10 metres away from the tractor. **DO NOT** go back.

What to do if your tractor brings down powerlines

1800 353 031

Queensland Government

Part of the Energy Queensland Group
13 16 70

13 19 62



STRONG SUGAR MARKET A TWO-EDGED SWORD

The current rally in AUD sugar prices is a combination of a robust NY#11 sugar contract and a weak AUD. The former is largely due to the continuing squeeze on nearby demand for raw sugar with a healthy whites premium and a Brazilian crop that is getting hit with harvest delays. The AUD remains under pressure from a rampaging USD linked to continuing rate hike speculation from the Fed Reserve.

For a complete update go to our website (www.wilmarsugar-anz.com/what-we-do/education-centre) and listen to Peter Bingham's insights on what is driving global trade.

Growers who use our Call and Target mechanisms, have been taking advantage of this rally with the 2023 season filled at \$600/t, 2024 season \$560/t and 2025 season \$535/t. Current season prices are trading up to \$660/t for Call and Target pricing and GMPRS to \$650/t.

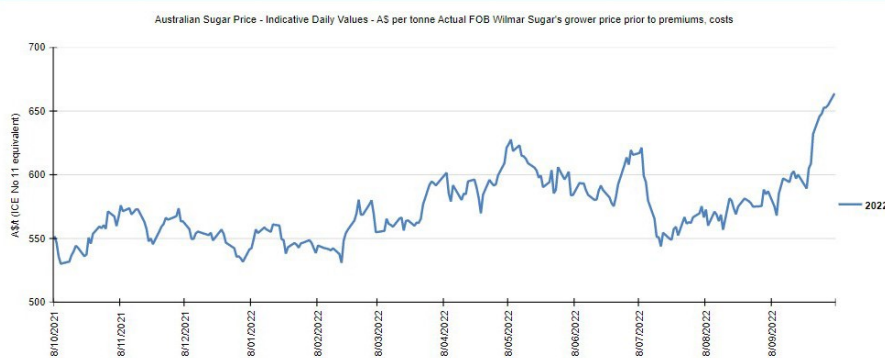
We are taking lots of calls from growers getting updates on their actual sugar tonnage and estimated final deliveries in order to take advantage of these fantastic prices. Fortunately, most growers using our GMPRS product have been conservative on pricing their final 27 per cent of GEI sugar tonnes and can incrementally price as their cane is delivered, which is giving them a great result.

The other side of the coin is that growers who are fully priced may be in a position where sold tonnes are greater than estimated delivered tonnes. Given today's prices, this will indicate a negative washout position should the cane not be delivered.

It is important to speak with your local marketing consultant as soon as possible if you are in doubt about meeting your forward commitments. We have options available to assist growers and the sooner we can fully assess your situation, the sooner we can plan on managing possible outcomes.

The great thing with Wilmar's Call and Target products is that growers can take control of their final sugar price. When combined with our GMPRS product, growers can make the pricing decision on more than 90 per cent of their final GEI sugar price. This puts control back in the growers' hands and allows them to underwrite their production in forward years.

Historically quoted prices



This graph shows the movement in indicative 2022 sugar prices over the past 12 months and the recent spike to \$600/t.

For more information



SHIRLEY NORRIS

Proserpine Grower Marketing Consultant

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0437 803 019



AHCSS00030

Farm Business Management Skill Set

Celebrating women in agriculture

UQ Skills is proud to announce a special 'for women, by women' edition of their Farm Business Management Skill Set. This Queensland Government-funded course is brought to Mackay by the Queensland Agriculture Workforce Network (QAWN), CANEGROWERS Mackay and the Queensland Government-funded Rural Jobs and Skills Alliance. It aims to celebrate and encourage women's participation in agriculture.

Gain skills and knowledge in rural business development and management with the Farm Business Management Skill Set.

This nationally recognised program is designed for farm business owners, managers or workers wishing to learn how to manage a farm business, including risk management.

An accredited short course, it allows you to apply new skills to industry without having to commit to a lengthy qualification.

On completion of this qualification, you'll receive a statement of attainment.

What you'll study

This program involves the completion of the following four core units:

Core units

AHCBUS512	Develop and implement family business structures and relationships
AHCBUS516	Develop and review a business plan
AHCBUS517	Monitor and review business performance
BSBR5K501	Manage risk

You will be assessed through a variety of methods, including written exams and reports, oral assessments and practical demonstrations.

Across the four days, you will learn:

- The key steps to effectively develop, monitor, manage and review farm business operations and performance in line with relevant legislation and codes of practice.
- Industry insights and strategies to grow existing business, including new acquisitions.
- How to apply advanced risk management strategies.
- How to apply knowledge of business structures and stakeholder relationships to drive business performance in a cost-effective manner.
- Advanced skills to analyse business performance and achieve business sustainability.
- How to implement effective marketing strategies to drive sales and support growth.
- The financial and operational skills to manage and improve a farm business.

Expressions of interest

Course dates: 8-11 November 2022

Course fee: QAWN is fully-funding the \$120 co-contribution fee for eligible non-concessional participants. There are no formal entry requirements for this qualification.

For more information, or to express your interest in this course, contact Central Queensland QAWN Officer Peter Albertson at Peter_Albertson@canegrowers.com.au

This program is funded through the Queensland Government Higher Level Skills program. For more information: desbt.qld.gov.au/training/providers/funded

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