

WELCOME TO THE 2022 ISSUE # 10 OF 'CANE NEWS'

AGM DATE CLAIMER

Members are advised that the CANEGROWERS Proserpine & Sugar Services Proserpine 2021/22 AGMs will be held Tuesday 29th November at Hotel Metropole, Proserpine.

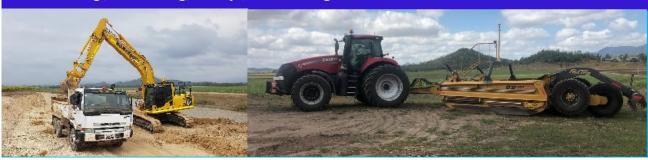
If you have not yet received your Notice of Meeting or Annual Reports, please contact the Proserpine office (4945 1844).



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We'd love to share how our members are filling their days, new technologies or methods being used, photos of our beautiful area and any feel good or funny situations that you find yourselves in, but we need your help!

If you have something to share on the CANEGROWERS Proserpine facebook page – Proserpine Director, Bessie Orr, wants to hear from you!



Need a little help taking some photos to share or putting together your story – no trouble – we'd love to help.

Email your stories, photos etc to Bessie at: proscgmedia@gmail.com or phone Bessie: 0437 538 044.



Info, new video & new PDFs to download & read

Watch this month's video and read the PDF updates from the CANEGROWES Marketing Information Service to learn what's been happening.

You can access this information by logging into the member service section at www.canegrowers.com.au, using your CANEGROWERS membership number.

CANE FIRING PERMITS

Growers needing a Seasonal Permit to burn standing cane, tops and trash should contact their local Fire Warden for assistance.

While the areas remain unchanged, there have been a few changes to the designated Fire Warden in some areas. Growers can find their respective fire warden by accessing the **Fire Warden Finder** on the RFS web page (see link below).

Things to remember:

- Fire Wardens can only issue permits for their particular area
- Fire Wardens are volunteers and may not be able to issue a permit on the spot
- Applicants need to give their neighbour sufficient notification of their intention to apply, usually 72 hrs, but this is up to the warden's discretion
- Wardens may wish to inspect blocks/breaks etc, especially if a new applicant, so planning ahead is wise

Fire Warden Finder or make a Permit Application:

https://www.qfes.qld.gov.au/safety-education/ using-fire-outdoors/fire-wardens

View Cane Burning Notification Info Sheet: https://www.qfes.qld.gov.au/sites/default/ files/2021-04/QFES-InfoSheet-CaneBurningNotification.pdf

Closing date for classified advertisements is the close of business of the first week of each month. Classifieds are free to CANEGROWERS members.

CANEGROWERS Proserpine does not necessarily endorse products or services advertised in, or associated with the newsletter. Articles appearing in 'Cane News' do not necessarily represent the policies or views of CANEGROWERS .

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Get in touch: **JACOB SNYMAN** 0419 174 616



at the area to







SIMON HOOD Manager Grower Marketing

Extended season finish dates, coupled with the prospect of an early wet, may be causing some growers concern about their committed cane tonnes. Wilmar offers a number of washout options providing the flexibility to suit different growers' circumstances. Our approach means you can take control of potential financial impacts either during or after the crush to minimise the impact these events have on your business.

For a grower who is aware early on in the season they may not make their committed cane tonnes, then an in-season or early washout may be an option. This option is available at any time prior to the end of crush by requesting an 'at market' washout against the current market value. It's available for Call, Target and GMPRS growers.

Alternatively, the ability to cancel any unfilled pricing requests could also be useful in this instance. If you have an unfilled price request relating to the Call, Target or GMPRS pricing mechanisms, you can request that Wilmar cancels all or part of any such request. We provide flexibility in how much you can cancel, to help you achieve a percentage exposure you're comfortable with.

For some growers, the ability to transfer cane tonnes between entities is another option. Growers have the ability to transfer any additional tonnes between any accepting entity that supplies a Wilmar mill and may be short on cane tonnes.

The ability to roll orders to the next season is another option for a grower who may not make their committed tonnes. Committed tonnage under the Call or Target pricing mechanisms can be "rolled" into the next season. Your price will be a combination of the already established A\$/ tonne price and the A\$/tonne roll cost or benefit. Growers can roll any Call or Target orders to the following season, provided they have enough exposure in the next season.

If you are in doubt about meeting your forward commitments, it is important to speak with your local marketing consultant as soon as possible. There are options available and the sooner we can fully assess your situation, the sooner we can plan on how to manage the best possible outcome.

Should you have concerns about delivery shortfalls, please contact your local grower marketing consultant.

For more information



SHIRLEY NORRIS

Proserpine Grower Marketing Consultant Shirley.Norris@au.wilmar-intl.com 0437 803 019

GBRF PRACTICE CHANGE STRATEGY DEVELOPMENT - GROWER SURVEY

Cane growers in the Mackay Whitsunday and Lower Burdekin regions are encouraged to have their say on what might help them to implement practices that increase productivity, profitability and environmental sustainability.

Complete the 15-minute survey by Wednesday 30 November by visiting the link below.

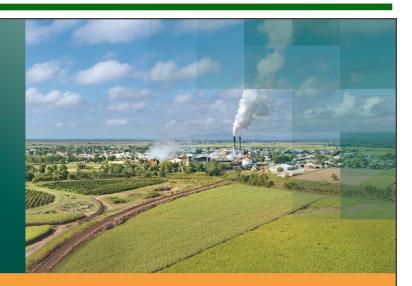
If you're not a cane grower but you work in the industry, you can also complete parts of the survey. Growers will go into the draw to win 1 of 10 \$200 gift vouchers to be drawn in December.

The survey is part of a project being led by the Great Barrier Reef Foundation and local partners to help growers implement best management farming practices.

For more information about the project contact The Social Deck at : engage@thesocialdeck.com.



HERE TO HELP



CONCERNED ABOUT COMMITTED CANE SHORTFALLS? WE'RE HERE TO HELP WITH A RANGE OF WASHOUT OPTIONS.

>> **Cancel** any unfilled price requests during or after the crushing season

>> In-season washout against current A\$/tonne market value> End-of-season washout against current A\$/tonne market value> Roll filled Target price requests to a future season.

Want to know more? Call our Proserpine Grower Marketing Consultant



SHIRLEY NORRIS OFFICE Proserpine Mill PHONE 0437 803 019



WRC BUSHFIRE RESILIENCE PROJECT

Whitsunday Regional Council are writing to notify interested landowners of the opportunity to develop **FREE** Property Bushfire Plans, as part of *our Whitsunday Bushfire Resilience Project*. Expressions of interest to develop plans are open from 24 October 2022 to 30 April 2023 via our <u>Online Engagement Portal</u>. Please read the attached Fact sheet for more information.

The *Whitsunday Bushfire Resilience Project*, funded by the Commonwealth Government's *Black Summer Bushfire Recovery Program*, aims to improve community resilience through:

- Development of FREE Property Bushfire Plans. Note: applicants must be affected by minimum 1ha high or very high bushfire hazard defined by our Bushfire hazard overlay on our <u>Online</u> <u>Mapping</u>.
- Training workshops in early 2023, and
- Funding of private bushfire mitigation and community firefighting infrastructure.

We invite landholders throughout the Region to develop FREE Property Bushfire Plans in collaboration with Council. Plans will identify strategies and actions that may be delivered through grant funding of up to \$2,000, matched 50:50 between landholder and Council.

We invite residents Region wide to register their interest to participate in Bushfire Training Programs to learn about how, when and why burning is required to protect country and property. Training courses will be held early 2023.

View more information or register your interest in bushfire training or FREE Property Bushfire Plans via:

- Online Engagement Portal https://yoursay.whitsundayrc.qld.gov.au/whitsunday-bushfire-resilience-project
- Email to info@whitsundayrc.qld.gov.au
- Mail to PO Box 104, Proserpine QLD 4800, or
- In person at Council's Customer Centres

Enquiries on this matter should be directed to the Natural Resources Management Branch on 07 4945 0200.





Advance rate increase

QSL's Standard Advance rate will increase this week to 72.5%. The new payment rate will reflect indicative pool values as of 28 October 2022 and represents a \$30/tonne IPS net increase to the QSL Standard Advance Rate Default Payment. You can find the full 2022-Season Indicative Advances schedule by visiting: <u>https://www.qsl.com.au/content/indicative-advances-2022</u>

Stay current for security updates

QSL App users on older versions of our app may receive a notification when they log in, prompting them to update their app. This reminder is to ensure they are accessing the latest app features and security updates, and can move off older versions of the app before they are no longer supported.

To update your iPhone and iPad, the manual process is:

- 1. Open the App Store app.
- 2. Tap your profile icon at the top of the screen.
- 3. Find the QSL App and tap **Update**.

For those on Android devices, the process is:

- 1. Open the Google Play Store app.
- 2. At the top right, tap the profile icon.
- 3. Tap **Manage apps** & device.
- 4. Find the QSL App and tap **Update**.

Accelerated Advances available

Looking to increase your cash flow prior to Christmas?

QSL's Accelerated Advances option is designed to maximise the amount of Advances paid to participating growers prior to the end of the year, with its Advances rate rising to 90% each December. The Advances rate then remains at 90% until the QSL Standard Advances rate also reaches 90%, usually in April or May the following year. From this time the Accelerated Advances rate aligns with the QSL Standard Advances rate for the remainder of each season.

The QSL Accelerated Advances payment option is only available for:

- Tonnage nominated to a QSL Guaranteed Floor Pool
- Completed grower-managed pricing
- Completed novated pricing

Growers who choose to receive Accelerated Advances have this payment option applied to all qualifying tonnage they may have that season in each of the pricing products outlined above.

Nominations for 2022-Season Accelerated Advances close 30 November 2022 and can be made within your QSL Direct account.

Key Dates 2022

30 November 2022: Nominations close for 2022-Season Accelerated Advances.

Non-delivery options

Worried about delivering your estimated sugar this season?

QSL growers with committed pricing have multiple options to address in-season production reductions, including:

- Reallocating your Harvest Pool tonnage to meet your committed sugar pricing
- Shifting tonnage between ABNs
- Rolling pricing forward to the next season
- Unwinding pricing

Should you come up short, you have an obligation to pay QSL any wash-out costs associated with your shortfall under the Pricing Pool Terms. But rest assured that we will work with you to find the lowest-cost option available within the current market for your pricing position, and where possible, any wash-out costs will be factored into your remaining Advances payments.

For more information, please contact your local QSL representatives:

YOUR QSL GROWER SERVICES TEAM

Proserpine Region



Grower Relationship Manager Russell Campbell 0408 248 385 russell.campbell@qsl.com.au



QSL Direct Helpline P 1800 870 756

Grower Relationship Officer Karen Vloedmans 0429 804 876 karen.vloedmans@qsl.com.au

Disclaimer: The information in this document does not constitute financial advice. Growers should seek their own financial advice and read the QSL Pricing Pool Terms in full (available at www.qsl.com.au) before making any pricing and pool selection decisions. QSL does not accept any responsibility to any person for the decisions and actions taken by that person with respect to any of the information contained in this document.